

Michigan Radiological Society
 Finance & Budget Committee Report
 February 16, 2023

Overview

Finances continue to be sound. Income and expenses have been quite stable in this inflationary environment. We enjoy the support of stable membership and associated dues. Our income has been benefitted from growth in vendor support over the past few years.

Some of the data in the financial statement below has been extended through Jan. 2023 because of income variance created by delayed ACR funding of dues payments in late 2022 followed by a “catch-up” payment received in Jan 2023. Additional payments expected.

Rounding: Some data rounded up or down to the nearest thousand.

FINANCIAL POSITION **	Jan. 30, 2023	Dec. 31, 2022	Sept. 30, 2022
Capital National Bank	\$240,496**	\$137,140**	\$179,452
Vanguard Money Markey (VMFXX)	71,527**	71,269	70,650
Vanguard S&(500 (VFIAX)	86,632**	81,513	75,793
Totals	\$398,655**	\$289,922**	\$325,895

	1-1-22 to 12-31-22	1-1-21 to 12-31-21
Income	\$161,540*	\$234,794
Expenses	195,727	166,371
Net Income	\$ (34,187)	\$68,423

**Data from bank and broker statements

Dues Income	1-1-22 to 1-31-23	1-1-22 to 12-31-22	1-1-21 to 12-31-21
	\$243,533*	\$143,533*	\$182,566

*As noted above, depressed number for 12-31-22 but recovered numbers for 1-31-23. Data from Profit-Loss statement.

Cost increased exceeding \$1,000 between 2021 and 2022 ranked by amount. Data from P&L.

<u>Item</u>	<u>Variance (rounded)</u>	<u>Explanation</u>
Annual meeting	\$34,000	Not held in person in 2021
Resident Conference	7,000 net***	Resumed in person in 2022
Educational Meetings	5,000 net***	Resumed in person in 2022
Fall Conference (Breast)	6,000	Not held in person in 2021
Memberclicks	4,000	Balance from previous year
Accounting	3,000	See comments below

Cost decreases exceeding \$1,000 between 2021 and 2022

Centennial Gala	\$4,000 net***	Not held in 2022
RLI	3,000	5-commitment ended will renew in 2023

***Net means that expense was partly offset by income.

Additional Comments on Certain Items

Dues Income – decreased in 2022 due to new ACR computer system and delayed reporting advancing funds to MRS. Deposits totaling \$105,287 were received in Jan. 2023. More will arrive.

Income Decrease - from 12-31-21 to 12-31-22 due to lack of centennial income and delayed dues income receipt.

Vanguard Investment (VFIAX)

\$90,000 invested

\$81,513 value on 12-31-22

\$86,632 value on 1-31-23

\$230.19 shares at 376.35 each

2022 financial markets have been turbulent. The S & P 500 lost over 11% during 2022. The MRS loss of \$3,368 since inception represents a 3.7% loss as of 1-31-2023. This is regarded as a long-term investment for the organization.

Vanguard Money Market (VMFXX) The current yield is 4.21%

ACR Annual Meeting Expense

After review of total and per-person expense in 2022, a request was made to the executive committee to approve a maximum amount per individual for 2023. An early decision was requested to allow individuals to make travel arrangements in a timely manner. The approved maximum is \$2,100. Receipts should be submitted for reimbursement.

Fall Conference – Venue change to Boyne Mtn. Resort Change of scene and possible greater attendance were considerations. The conference is scheduled for October 14-15 and is expected to breakeven.

Bank Account Interest – Banks are notoriously slow to boost income yields on deposits but are eager to promptly raise interest rates on loans. They benefit from the spread. We will attempt to move all or part our \$240,000+ cash account to a money market with a better yield. For example, moving \$150,000 and increasing the yield to 3% would produce \$4,500 in income. That equals the dues income of 15 members.

Accounting – Our fee has doubled in 2022 by \$3,000. As of this writing Rehmann has not responded to a request for explanation. To be pursued.

Shannon will explore subscribing to or purchase of technology to allow the MRS to perform some of the services to reduce cost.

New initiatives – no major costly initiatives proposed for 2023.

Respectfully submitted,

Randy Hicks, MD, MBA, Chair

Gordon Beute, MD, FACR, Co-Chair

2023 Budget					
Account	2020 Actual	2021 Actual	2022 Actual	2022 Budget	2023 Budget
REVENUE					
Fall Conference Exhibitors	\$ -	\$ -	\$ 2,000	\$ 10,000	\$ 10,000
Fall Conference Registrations	\$ -	\$ -	\$ 5,950	\$ -	\$ 8,000
Centennial Registration		\$ 33,825	\$ 25		\$ -
Centennial Sponsors		\$ 10,364			\$ -
Educational Meetings	\$ 895	\$ 5,000	\$ 2,250	\$ 4,000	\$ 3,500
Interest Income	\$ 35	\$ 40	\$ 82	\$ 35	\$ 50
Membership Dues	\$ 200,504	\$ 182,566	\$ 143,533	\$ 200,000	\$ 241,500
Resident Conference	\$ 21,442	\$ 3,000	\$ 7,700	\$ 11,000	\$ 11,000
Total Revenue	\$ 222,875	\$ 234,794	\$ 161,540	\$ 225,035	\$ 274,050
			*Additional \$46,500 approx. 2022 dues unpaid until 2023		
EXPENSES					
Accounting Fee	\$ 4,540	\$ 2,975	\$ 6,021	\$ 3,000	\$ 3,000
Administrative Services	\$ 59,917	\$ 58,750	\$ 60,000	\$ 60,000	\$ 60,000
Annual Meeting Delegate Travel w/ FACR Dinner	\$ 2,350	\$ -	\$ 33,918	\$ 40,000	\$ 50,000
Board Meetings	\$ 1,802	\$ 934	\$ 814	\$ 1,000	\$ 1,000
D & O Insurance	\$ 956	\$ 956	\$ 956	\$ 1,000	\$ 1,000
Fall Conference	\$ 450	\$ -	\$ 13,077	\$ 10,000	\$ 10,000
Centennial Gala	\$ 200	\$ 47,831	\$ 5	\$ -	\$ -
Educational Meetings	\$ 4,748	\$ 1,442	\$ 9,242	\$ 8,000	\$ 8,000
Foundation	\$ 13,014	\$ (1,175)	\$ -	\$ -	\$ -
Legislative Services	\$ 52,000	\$ 48,000	\$ 48,000	\$ 48,000	\$ 48,000
Memberclicks	\$ -	\$ 4,000	\$ 7,750		\$ 5,000
Miscellaneous Expense	\$ 43	\$ 28	\$ 483	\$ 100	\$ 100
Office Supplies	\$ 32	\$ -	\$ -	\$ -	\$ -
Radiology Leadership Institute	\$ -	\$ 3,000		\$ 3,000	\$ 3,000
Resident Conference	\$ 18,054	\$ (774)	\$ 14,919	\$ 11,000	\$ 11,000
Website	\$ 2,151	\$ 700	\$ 543	\$ 800	\$ 800
Total Expenses	\$ 160,257	\$ 166,667	\$ 195,727	\$ 185,900	\$ 200,900
Increase (Decrease) in Net Assets	\$ 62,618	\$ 68,128	\$ (34,187)	\$ 39,135	\$ 73,150
<i>These accounts will be deactivated after this year.</i>					

Michigan Radiological Society

Balance Sheet Comparison

As of December 31, 2022

	TOTAL			
	AS OF DEC 31, 2022	AS OF DEC 31, 2021 (PY)	CHANGE	% CHANGE
Assets				
Current Assets				
Bank Accounts	\$149,135.15	\$181,322.35	\$ -32,187.20	-17.75 %
Other Current Assets	\$160,169.55	\$160,169.55	\$0.00	0.00 %
Total Current Assets	\$309,304.70	\$341,491.90	\$ -32,187.20	-9.43 %
TOTAL Assets	\$309,304.70	\$341,491.90	\$ -32,187.20	-9.43 %
LIABILITIES AND EQUITY				
Liabilities	\$0.00	\$0.00	\$0.00	0.00%
Equity	\$309,304.70	\$341,491.90	\$ -32,187.20	-9.43 %
TOTAL LIABILITIES AND EQUITY	\$309,304.70	\$341,491.90	\$ -32,187.20	-9.43 %

Michigan Radiological Society

Profit and Loss Comparison

January - December 2022

	TOTAL			
	JAN - DEC 2022	JAN - DEC 2021 (PY)	CHANGE	% CHANGE
Income				
Breast Imaging Exhibitors	2,000.00		2,000.00	
Breast Imaging Registrations	5,950.00		5,950.00	
Centennial Registration	25.00	10,363.92	-10,338.92	-99.76 %
Centennial Sponsor		33,825.00	-33,825.00	-100.00 %
Educational Meeting Revenue	2,250.00	5,000.00	-2,750.00	-55.00 %
Interest Income	81.76	39.58	42.18	106.57 %
Membership Dues	143,532.86	182,565.79	-39,032.93	-21.38 %
Resident Conference Revenue	7,700.00	3,000.00	4,700.00	156.67 %
Total Income	\$161,539.62	\$234,794.29	\$ -73,254.67	-31.20 %
GROSS PROFIT	\$161,539.62	\$234,794.29	\$ -73,254.67	-31.20 %
Expenses				
Accounting Fee	6,020.75	2,975.69	3,045.06	102.33 %
Administrative Services	60,000.00	58,750.00	1,250.00	2.13 %
Annual Meeting Delegate Travel	33,918.11		33,918.11	
Board Meetings	813.99	933.67	-119.68	-12.82 %
Breast Imaging Conference	13,076.84		13,076.84	
Centennial Gala	5.11	47,607.92	-47,602.81	-99.99 %
Educational Meetings	9,241.64	1,442.13	7,799.51	540.83 %
Foundation (MRS)		-1,175.00	1,175.00	100.00 %
Insurance	956.00	956.00	0.00	0.00 %
Legislative Services	48,000.00	48,000.00	0.00	0.00 %
Memberclicks	7,750.00	4,000.00	3,750.00	93.75 %
Miscellaneous Expense	482.47	27.55	454.92	1,651.25 %
Radiology Leadership Institute		3,000.00	-3,000.00	-100.00 %
Resident Conference	14,918.94	-773.77	15,692.71	2,028.08 %
Unapplied Cash Bill Payment Expense		0.00	0.00	
Web Design	542.97	626.54	-83.57	-13.34 %
Total Expenses	\$195,726.82	\$166,370.73	\$29,356.09	17.64 %
NET OPERATING INCOME	\$ -34,187.20	\$68,423.56	\$ -102,610.76	-149.96 %
NET INCOME	\$ -34,187.20	\$68,423.56	\$ -102,610.76	-149.96 %